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Telemarketing Appointment:

[REDACTED] & Company Limited

Telemarketing details:

Today's date: **26/09/2011**

Telemarketing Executive: **Matt Davis**

Appointment details:

Appointment Date: **Thursday 27th October 2011**

Time: **11:00am**

Company details:

Address: **[REDACTED]**

City: **Dundee**
County:
Postcode: **[REDACTED]**

Phone: **[REDACTED]**
Fax:

Contact name: **Mr [REDACTED]**
Position: **Senior Category Manager**

Email: **[REDACTED].co.uk**
Website: **[REDACTED].co.uk**

Business Description:
Industry Description: **Publishing newspapers**
Prospect ID: **GS086**
Comp Reg No.
Holding Co:
Ultimate Holding Co:

Insurance details:

No. Of Employees: **2000**
Turnover £: **222,000,000**

Renewal Month: **March**
Renewal ddmmyy: **01/03/2012**

Broker: **[REDACTED]**
Insurer:
Premium spend: **750,000**

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Other Insurance details:

Other Policy Type:
Renewal Date:
Renewal ddmmy
Broker:
Insurer:
Premium approx:

Fleet Insurance details:

Fleet Vehicle No: **250**
Fleet Insurer:
Fleet Broker: **██████**
Fleet Ren Month: **March**
Fleet Ren ddmmy: **01/03/2012**
Fleet Premium:

Notes:

Senior Category Manager Mr ██████████ confirmed he is responsible for the commercial and fleet insurance for the entire group.

██████ told me the company are currently with ████████ for their fleet and commercial insurance. ████████ told me they are soon to meet with Willis in regards to an alternative quotation.

There are roughly 2000 employees across the group with an annual turnover of over £200,000,000. However, these are last year's figures as ████████ had not yet spoken to the accounts department regarding the projected annual turnover.

The fleet insurance and commercial insurances are due the same date. There are roughly 250 fleet vans, cars and heavy goods vehicles on the policy and the claims history (██████ said) is excellent on the commercial and fleet insurance.

The annual premiums combined for commercial and fleet insurance is between £500-750,000 annually.

██████ advised me the Group as a whole do not have professional indemnity but this is something they are looking at potentially implementing.

██████ gave me a ████████ post code as this will, when entered into a Sat-Nav, get you to his office as the main postcode will take you two and a half miles down the road.

Action required:

Please send a confirmation of appointment email to ██████████ at ██████████.co.uk

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